

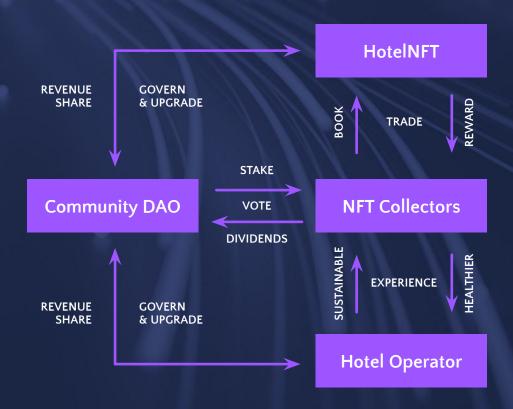




## Web 2.0 today



## Web 3.0 future



## Future travel brands

must create a healthier people and planet guest experience

Reduce contribution to global climate change

Protect and enhance biodiversity and ecosystem services

Protect and restore water resources

COP26: Shrinking the \$9.2tn travel industry's giant carbon footprint through sustainable tourism



Enhance individual human health

Enhance community quality of life



Promote and use sustainable and regenerative material cycles

# Defining a new category?

**NFT EARLY INVESTOR** wants to be the first to know about the next hot, project and you can bet they are there for the drop

**TRAVEL OPERATOR** wants to be ready for the Metaverse Transformation will affect their industry **HOTEL OWNER** wants to be included in new distribution form of their room capacity

#### A SUSTAINABLE COMMUNITY

Support the zero net transformation in the hospitality industry, gaining momentum and "higher return

#### A TECHNOLOGY PARTNER

Removing all the friction in the guest and operator experience and support real time data, driving actionalable change towards a carbon neutral future

#### A CAPITAL PARTNER

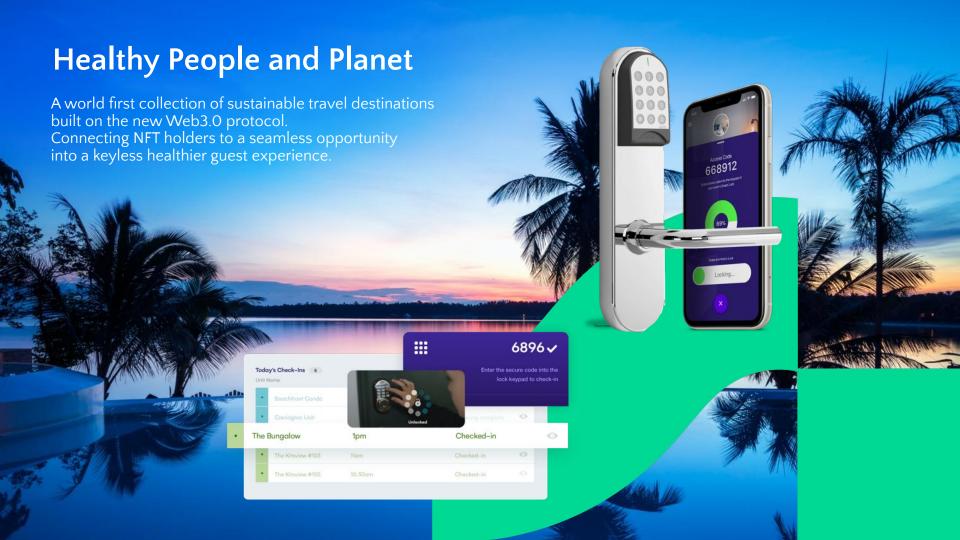
Not only do we access capital at speed but it is totally aligned to the objectives of the guest and operator











# Executive, board and executive team



NIMESH PATEL Board Chair

An experienced technology entrepreneur with a background in property and technology. Neil has over 20 years experience as a founding CEO for innovative companies as well as board member of various public and private companies in the UK, Canada and Australia.

### NINA JANE PATEL Executive Board Member

Considered cutting-edge in her field and a thought leader on the implications of safety, psychology and physiology of human interaction in the Metaverse. Patel is also a psychotherapist and doctoral scholar, awarded the Wilkie Calvert Scholarship - "Unlocking the Potential of Immersive Experiences for the Future of Human Society





STEVE LASTRO Chief Technology Officer

As an avowed futurist and advisor Steve Lastro harnesses new and emerging technologies to not just reconnect us but also improve our relationships to the spaces we inhabit. With over 20 years' experience advising and implementing technology around the world, Steve has worked in the commercial residential corporate, and hospitality sectors for clients including Spring Studios, MINI Living, Cartier, Fotografiska, and D&D London to name a few. Focused on bringing transparency into the industry to help solve today's biggest challenges in Technology, Wellness and the rapidly evolving world of Web 3.0. Steve has now joined HotelNFT as the CTO

#### CJ CARDENAS Chief Operations Officer

An accomplished executive in various industries including corporate finance. real estate, entrepreneurship and entertainment, CJ brings a wide breadth of knowledge to the role of Chief Operations Officer at HotelNFT. Most recently serving as VP of Metaverse rights at Kabuni Ventures, CJ's 18 years of business experience has been focused on analyzing businesses through a lens of innovation in order to deliver outstanding results while driving profitable revenue growth. CI received a B.S. in Finance from Pepperdine University in Malibu and a Digital Marketing Analytics qualification from the MIT Sloan School of Management.



#### PICO VELASQUEZ Chief Design Officer

Thought global leader and Metaverse visionary. Trained as a computational designer with distinction from Harvard University, she has been the lead architect and creative director for prominent multimedia projects including Google's new headquarters at BIC, the Elysium memorial for Cirque du Soleil, Oculus at Hard Rock Casino & Hotel, the multiplayer environmentalist video game Superforest, and several upcoming NFT/blockchain platforms innovating the arts, culture/entertainment, hospitality and retail space.



Ron draws on over 30 years of experience, knowledge and commercial awareness gained within the property services sector. Prior to joining HotelNTF Ron worked at corporate agencies Halifax, Haarts and Woolwich Property Services and independent property services firms. He has an extensive background in managing end-to-end property development projects and transactions as well as consulting for clients improving their properties before going to market. Ron's passion for property has led to several appearance's on the BBC's Homes under the Hammer and public talks with the Progressive Property Network on understanding the mechanics of property development and investment.



# How to dominate the category?

NFT FLIPPERS want to buy low and sell high the NFT

**ECO-CONSCIOUS TRAVELLER** want to sustain and experience a more sustainable way of working **BUSINESS TRAVELLER** want to travel smart & timesaving way

### **EARLY ADOPTERS**

For the NFT flippers, a new form of new NFT bringing value opportunity, thanks to the novelty and generated buzz

### **BE LOYAL**

Sustainable Hotel for your conscious way of travelling, no compromise at all when it comes to our planet

### **BE SMART**

Keyless Hotel, time saving and smart staying in an exclusive and carbon neutral hotel for the modern business travellers



## **HotelNFT**

is the new destination

We call it **DECENTRALIZED AUTONOMOUS HOTEL**, a new form of hotel able to become the new form of hospitality, smart & sustainable



# Travel & Tourism web 3.0 model

#### **SUSTAINABLE & HEALTHY**

The future of travel built on Web3.0 protocols

#### DAO

Built on trust with a decentralized autonomous organization layer

#### **COLLECTION**

Built on trust with a decentralized autonomous organization layer

#### **THFMF**

Each property will have a design theme to reflect Web3.0 principles

#### **SUSTAINABILITY**

Meeting a net zero target is a must for all hotel properties

#### TRADE

Collectors can swap, buy, sell, gift each NFT on approved marketplaces

#### **RENT**

Owning a NFT collection allows you to rent it across the membership

#### **INVEST**

Invest in multiple hotelNFT collections around the world

#### **MEMBERSHIP**

An NFT collection grants you a membership to the global network of sustainable NFT collections and special perks

#### **CRYPTO**

The hotelNFT Collections will be the world's first brand to adopt crypto







## Connecting stakeholders

Global brands are seeking sustainability models to incorporate into their brand experience. HotelNFT provide for these brands



community to scale risk free into a healthy, sustainable conscious plus tech savvy brand



Creating a sustainable and healthier travel and



A community of travellers is to seek a tech, planet and health conscious brand

## How it works



**IDENTIFY** 

Source a hotel property that meets the thesis for sustainability built on Web3.0 protocols



#### DIGITIZI

Completely digitize the hotel experience from NFT holder to room on a keyless Web.30 protocols



#### TOKENIZI

Create a collection of NFT's to sell to the community built around the number of rooms the hotel has available including events and seasons the hotel has available



#### OPEN

Hotel is up and running and fully integrated into the DAO



#### **LAUNCH**

Grand opening with NFT holders to celebrate another collection to the platform



#### **UPGRADI**

Renovate and make the hotel sustainable and integrate NFT holders into the hotel seamless, healthier and keyless guest experience



Complete the transaction with the original owners or leaseholders of the hotel

## **Sustainability Partners**

#### DELOS

Pioneering Health and Well-Being Indoors. Delos is a global wellness leader with a mission to enhance health and well-being in the spaces where we live, work, learn and play

#### LEED

LEED provides a framework for healthy, efficient, carbon and cost-saving green buildings. LEED certification is a globally recognized symbol of sustainability achievement and leadership

#### KEYLES:

Create a seamless, keyless guest experience built on an integrated technology stack removing all friction points for operators and guests



#### BRANDS

Many global brands in the travel and tourism space are looking to collaborate with the supply chain of travel and tourism. hotelNFT can provide a seamless and measurable approach by partnering with leading brands

#### **OPERATORS**

HotelNFT will become the ideal partner for the challenges ahead around sustainability to turn good hotels into great hotels attracting higher value loyal customer with better operating costs post upgrade

#### GUEST

The hotelNFT collectors are loyal to the brand as they are committed into the mission of sustainability. hotelNFT provides that movement towards supporting a healthy planet and people moto into travel

## HotelNFT collection in ten cities



#### **COLLECTION**

#### **SEASONS & EVENTS**

We design the collection around the four seasons of the year including annual events. This approach will help shape the supply and demand curve



#### NFT

## AVERAGE FLOOR PRICE

We have to set an average pricing model which will help shape the total collection value. The plan would be to achieve £2.000 per NFT sale in the collection



#### **TOTAL PROCEEDS**

#### 1000 ROOM

We design an NFT collection around the number of sustainable rooms available and each room is broken into a collection that fits into a calendar year theme

#### **DESIGN**



### 36,500

100 rooms across a calendar year of availability will give us a unique number of 36,500 NFT's per city to mint as the collection. We then create NFT packs for users to own. A single to multi day and event pack would create the final collection across 10 hotel in major cities

#### PRICING STRATEGY



#### £100m

The total proceeds from the entire collection of 36,500 NFT's would fetch us £100m and if the average sale per user was 2 collections we would have 818,250 NFT owners becoming the new partners of the hotel in a city

# How to convince the hotels?

**HOTELS OWNERS** have to become more sustainable for the planet and looking for new opportunities to attract guests

**INVESTORS** investing in sustainable businesses

## ENTER THE ECOSYSTEM SPEAK THEIR LANGUAGE

We need to enter the ecosystem becoming a credible member! What about partnering with Sustainable Hospitality Alliance?

## GENERATE MOMENTUM F.O.M.O.WORKS WITH ME TOOS

Hotel's industry is a «me too» group. Having some great partners within the "influencers" of the industry can support the generation of the momentum. What about finding ideal "testimonial"?

## DEVELOP REWARDS LEADING HOTEL 4.0

Being a first mover has also some advantages: why not develop the global Hotel 4.0 ranking? If someone is the first than someone must be the last.







Ranking the transformation

Developing a **RANKING** can be a great opportunity to communicate and to be identified as **a new standard** for the entire travel industry

## Hotel NFT

A global collection of one million rooms built around boutique hotel brands delivering unrivalled healthy people and planet experience.

#### **GLOBAL HOTEL ROOMS**

According to the source, there were 16.97 million hotel rooms worldwide in 2018. This shows an increase of just over 2.5 million hotel rooms globally over the past 10 years.

### **IT'S NOW**

More than ever, both the economic and ecological benefits of a sustainable business are indisputable and the time has finally come to start the process of turning every last room on this planet into a sustainable accommodation that even Greta would be happy to call home.

#### WHAT IS IT WORTH

The ecotourism industry worldwide was estimated at **181.1 billion U.S. dollars in 2019.** The sector was forecast to reach 333.8 billion U.S. dollars in 2027, registering a CAGR of 14.3 percent.

#### A NEW BRAND

Guests positively recognize the hotels' environmental commitment, with a significant influence on satisfaction and loyalty. Staying at green hotels lead guests to develop a specific loyalty toward the hotels implementing green practices.

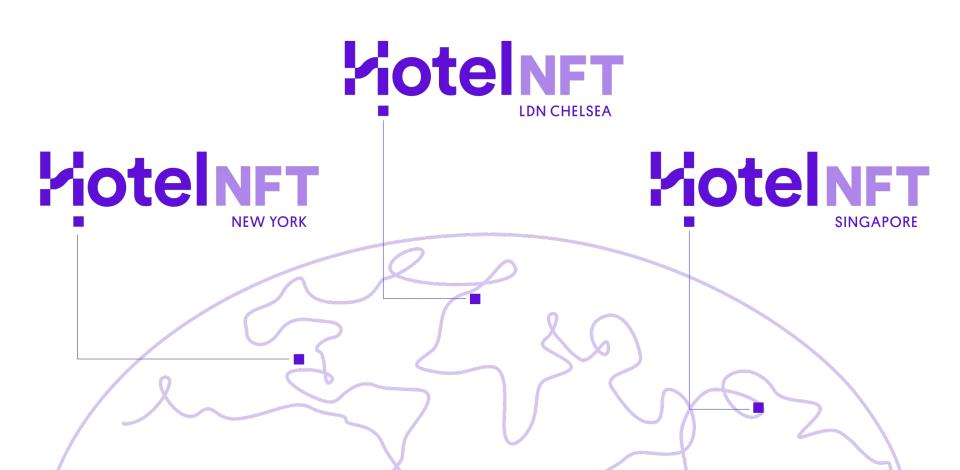


The three pillars of sustainable tourism are environmental sustainability, social sustainability and economic sustainability (sometimes referred to as planet, people and profits).

## Next 100 days







## Thank you

